



Clyde C Harris

Nashville, Tennessee

Summary

A Marketing and Economics professional with over two decades of Management and business development experience with franchise capabilities. American Filmmaker, Writer, Producer and Television Choreographer who founded his own Production company [Native Soul Pictures LLC](#). He is a World Country Cabaret Champion, British Exhibition Finalist, and a National Rising Star Theater Arts Champion. He is a Judge in five styles of Ballroom dancing, including cabaret at Championship level.

Business Development Experience

World Champion Productions

Regional Dance Director and Manager, Business Development, Choreographer, Director
January 2013 – December 2019
Tennessee

Coach Professional couples in all forms of Ballroom Dancing, Smooth, Rhythm, Standard, Latin and Theater Arts. Business consultant for the world of Ballroom. Manage Sales training standards, Customer service, Client Retention, and New Client Acquisition.

Dance With Me USA INC

Training Manager and Business Development Specialist, Choreographer, Director
July 2008-October 2012
New York

Developed Business Plans for Client Acquisition, Client Retention and Development, Implemented Sales Training, Staff Development, Management Training, Franchise Development. This company started with 2 studios and now have 14 + locations across the country.

Contact

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www.linkedin.com/in/clyde-harris-8513159 (LinkedIn)
clydeharrisactor.com (Portfolio)

Top Skills

Management
Business Development
Customer Service
Leadership Training

Languages

English (Native or Bilingual)
Russian (Limited Working)
Spanish (Professional Working)

Honors-Awards

Blackpool Finalist-Open British Championships
UCWDC WORLD CABARET CHAMPIONS
United States Rising Star Theater Arts Compulsory Champion
U.S. Cabaret National Finalist
World Cabaret Finalist (USDC)
Tops in Sales
Tops in Customer Service
Tops in Client Acquisition

National Dance Clubs

Dance Director Manager, Choreographer, Director

July 2001 - July 2008 (7 years 1 month)

Nashville, Tennessee

Professional instructor and Dance Director. Tops in Sales, Customer Service and Client Retention and Acquisition.

Production Experience

THEATER

JESUS CHRIST SUPERSTAR	DIRECTOR	SYNTCO
PIPES, GEARS, DREAMS	DIRECTOR	WCP
THE HIT PARADE	DIRECTOR/PRODUCER	DANCE WITH ME USA
A NIGHT AT THE MUSEUM	DIRECTOR/CHOREOGRAPHER	WCP
YOUR HIT PARADE	DIRECTOR/CHOREOGRAPHER	DANCE WITH ME USA
ANGELS AND DEMONS	DIRECTOR/CHOREOGRAPHER	DANCE WITH ME USA
DAY AND NIGHT	DIRECTOR/CHOREOGRAPHER	NDC
HOLLYWOOD DANCESPORT LIVE PRODUCTIONS	CHOREOGRAPHER/AD	MICHAEL CHAPMAN
DANCING WITH THE NASHVILLE STARS	DIRECTOR/CHOREOGRAPHER	FEED AMERICA FIRST
CHRISTMAS IN NEW YORK	DIRECTOR/CHOREOGRAPHER	WCP
ANIMATED BALLROOM	DIRECTOR	NDC
SWAY	PRODUCER	DANCE WITH ME USA
ENCHANTED BALLROOM	PRODUCER	NDC
YOU SHOULD BE IN MOVIES	DIRECTOR/CHOREOGRAPHER	WCP

FILM

PLUMBARIUS	1 ST AD	GIZMOTRON PRODUCTIONS
REMOTE	PRODUCTIONS ASSISTANT	JEAN-PIERRE BEKKOLO

TELEVISION/NEW MEDIA

CRAIG AND JOE FLASH MOB	DIRECTOR/PRODUCER	NATIVE SOUL PICTURES
THE ASCENDANTS	PRODUCER	IMAGISTORM PRODUCTIONS
THE DANCE LEAGUE	PRODUCER	AMERICAN SPORTS NETWORK
TELL ME A STORY	AD/CHOREOGRAPHER	JEFF ROBERTS CBS ALL ACCESS
GOOD GRIEF PICTURES/IMPERIAL SAVAGE	PRODUCER/CREATOR	NATIVE SOUL
IRON MEN OF 99	PRODUCER	SKIPPY ENTERTAINMENT
6:39	PRODUCER/AD	TOUCH AND GO PRODUCTIONS
HOW WE RAN AWAY	AD	RILEY WYMER PRODUCTIONS
LE SADNESS SOUL PICTURES	PRODUCER/EDITOR	EDGE PRODUCTIONS/NATIVE